

# Compliance can boost your profits.

*BULKNET* – Assisting the astute transport operator to capitalise on the additional commercial benefits that can be generated by mass compliance in line with the Chain of Responsibility laws.

**Control = Responsibility = Legal Liability**



**BULKNET**



## Are you loading blind?

Do you currently weigh your load with absolute precision and efficiency? If not, loading blind could be costing you.

Having the correct tools working in conjunction with effective policies and procedures simplifies and perfects the loading process.

So no more guess work when you load.

- Protect your employees, your business and your customers from CoR mass breaches
- Improve your operational efficiency
- Reduce your operational costs
- Enhance driver satisfaction, performance and retention

## Are you at risk?

Chain of Responsibility (CoR) legislation is a reality for anyone involved in the transport industry.

If you are part of an organisation or an individual with any control over the logistics chain then you are responsible and that translates into legally liable where Chain of Responsibility Legislation is concerned.

The newly toughened legislation, first introduced in 2004, is part of a national plan to improve safety on our roads. CoR Legislation specifically applies to vehicles in excess of 4.5 tonnes.

## How efficient is your operation?

Whilst transport operators are doing what they can to comply with the road laws, it can be frustrating to still receive an infringement notice or court summons in the mail for an axle group overload, especially when you believe you have done everything right.

This experience can leave operators unsure about what they can do to fully protect themselves.

Maximising the efficiency of your loading process equates to more road hours per vehicle, resulting in more dollars per day.

Now you can avoid...

- Wasting time and money going to and from scales to verify your load weight
- Compromising your schedules with delays due to load re-organisation or re-distribution
- Overweight infringements and their costly consequences
- Disputes over weight and final charges

## Have you got the balance right?

Smart truck operators have already realised that there are many commercial benefits to implementing a CoR code of practice. With tools, policies and procedures tailored specifically to your operation the tangible benefits are...

- Maximising of every load without fear of overload
- Minimised vehicle maintenance and fuel costs
- Maximised operational efficiency
- Minimised environmental impact
- Enhanced corporate reputation
- Improved road safety
- Improved staff moral and productivity
- Secure profits

## Bulknet are industry advisors on mass management issues.

We have specialists that deal with bulk transport, grain haulage, waste, civil construction, general transport and logging industries.

We've come to learn that being detected by the road authorities for an overload breach is only the tip of the iceberg.

The consequences can be crippling...

- Being refused unloading rights
- Unexpected or unscheduled repairs and maintenance
- Reduced operational life of your fleet
- Underloading and therefore lost profits

## Each customer is unique

*Each customer is unique, which is why Bulknet offer a tailored service that is focussed on how conforming to the CoR mass guidelines will actually benefit your operation.*

*We take the time to learn about your business, which in turn enables us to custom fit systems and procedures specific to your needs.*

*We help companies reanalyse their operational structures and quite often implementing these changes actually makes them more profitable.*



*“The big risk for us comes with not knowing what’s in a rubbish bin when we empty it. We don’t know if it weighs 10 kg or 100 kg until it’s in the truck. We use Bulknet solutions to stay accurate and in control.”*

**Hume City Council**

**Trevor Pickett** - Team Leader - Waste



*“Truck safety is very big in our region. State Forests can actually dock pays for overloads. If we’re a tonne overloaded we won’t get paid for that tonne, so we need to be spot on every time.”*

**Monaro Logging**

**Brett Roberts** - Service Manager



*“Now we can load to capacity with confidence that we’re not wasting our valuable time returning to site to dump. Being able to share the remote controller easily between driver and excavator is a real advantage for us too. We find it’s helped our team communicate better and protect each other more.”*

**Delta Group**

**Dominic Santullo** -

National Logistics & Purchasing Manager

## Compliance can boost your profits

Are you concerned about the perceived costs of conforming and are unsure of the benefits that can be gained?

Bulknet provides transport operators with the right tools and tailored solutions to maximise operational efficiency whilst staying legal. There are ways to make this law work for your bottom line, and we can help you master that.

This includes clarifying areas of uncertainty surrounding how reasonable steps can be legally interpreted and how these steps relate to your unique operation.

### What is a mass breach?

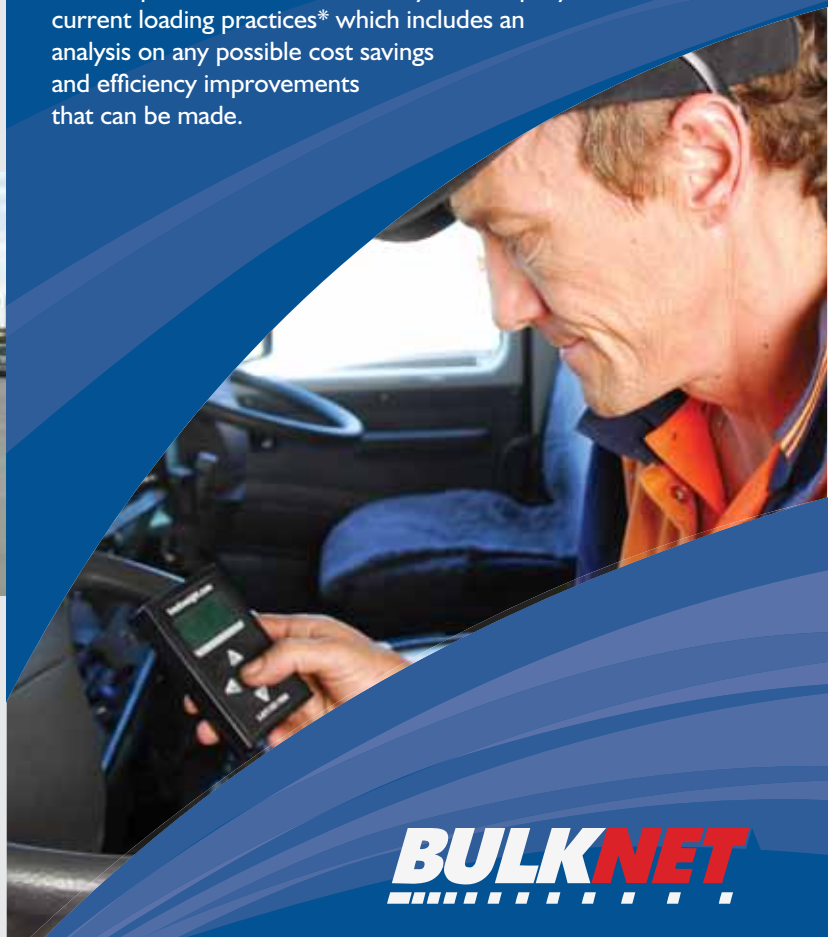
A minor vehicle mass breach is defined by operating a vehicle on Australian roads that has exceeded its maximum legally permissible carrying capacity on any axle or axle group or GVM (Gross Vehicle Mass) by less than 5%”.

A ‘substantial’ breach is viewed as exceeding the permissible Gross Vehicle Mass (GVM) by only 5%. While a ‘severe’ breach is classed when the permissible GVM and/or axle group mass is exceeded by 20% or more.

Road authorities are ramping up the auditing of weighbridges at unloading destinations as they search for weak links in the chain. Weighbridge operators are also under pressure to refuse entry to overloaded vehicles as they are subject to prosecution if they take no action to deter offenders.

It may not be enough to just keep your vehicle below its maximum GVM as a weight distribution error may still inadvertently cause an axle overload leaving you vulnerable.

Bulknet provides a free review of your company’s current loading practices\* which includes an analysis on any possible cost savings and efficiency improvements that can be made.



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## Improve your environmental footprint

With the potential advent of an ETS and overwhelming public pressure to reduce industry's impact on climate change, it is becoming increasingly necessary to address our corporate footprint.

The correct loading tools, policies and procedures will...

- Reduce fuel consumption
- Reduce exhaust emissions
- Enhance your corporate image and reputation
- Reduce your exposure to any ETS

**Call us today to arrange a complimentary\* review of your Company's current loading practices and receive a preliminary report which includes an analysis on possible cost savings and efficiency improvements.**

\* Conditions apply

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